



**beyond
blindness™**

Building Bright Futures for Children



ANNUAL REPORT

FISCAL YEAR 2021

JULY 1, 2020 - JUNE 30, 2021

Message from the Executive Director + Board Chair

Despite the challenges of a pandemic year, Beyond Blindness boldly implemented a plan to do more for children with visual impairments and other disabilities, and their families. We are proud of our many accomplishments this past year, including serving more children than ever before, forging more connections, and implementing a new, more comprehensive Journey of Care to shepherd families from their child's birth to early adulthood.

To signify a new era of innovation, we also rolled out a new name and brand, formally changing our name from Blind Children's Learning Center to Beyond Blindness. We collaborated with important stakeholders including families, our Board, and key partners to choose a name that conveys our guiding belief that children are capable of achievements far beyond the limitations of their diagnosis.

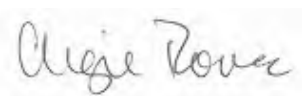
The need to evolve is constant. The record 312 families served during this time deserve an organization that can grow alongside them, and the families of tomorrow will need the same dedication.

Many of the children we serve today present more complex diagnoses, including visual deficits. To achieve their fullest potential, they require deeper, more continuous investment. The families raising these children also need more support, education, and counseling in order to thrive.

Our achievements and our ability to adapt through unprecedented challenges would not be possible without the dedication of our families, staff, supporters and partners. Because of you, we enter our 60th year of service in our strongest position ever to sustain and accelerate long-term, positive change.

Thank you for making it possible to look ahead with the optimism and tools to create a world where all children, regardless of abilities, are equipped to live full and rewarding lives.

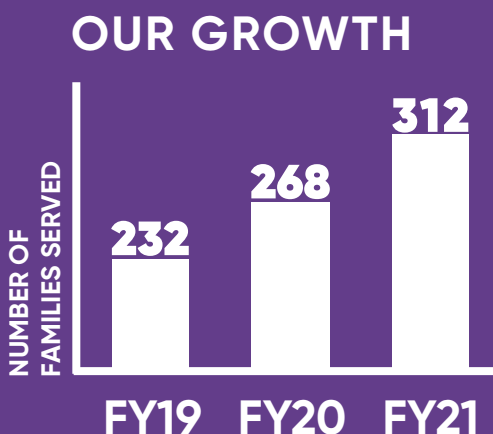
Sincerely,



Angie Rowe
President & Executive Director



Jeff Hipsham
Board Chair



Journey of Care™

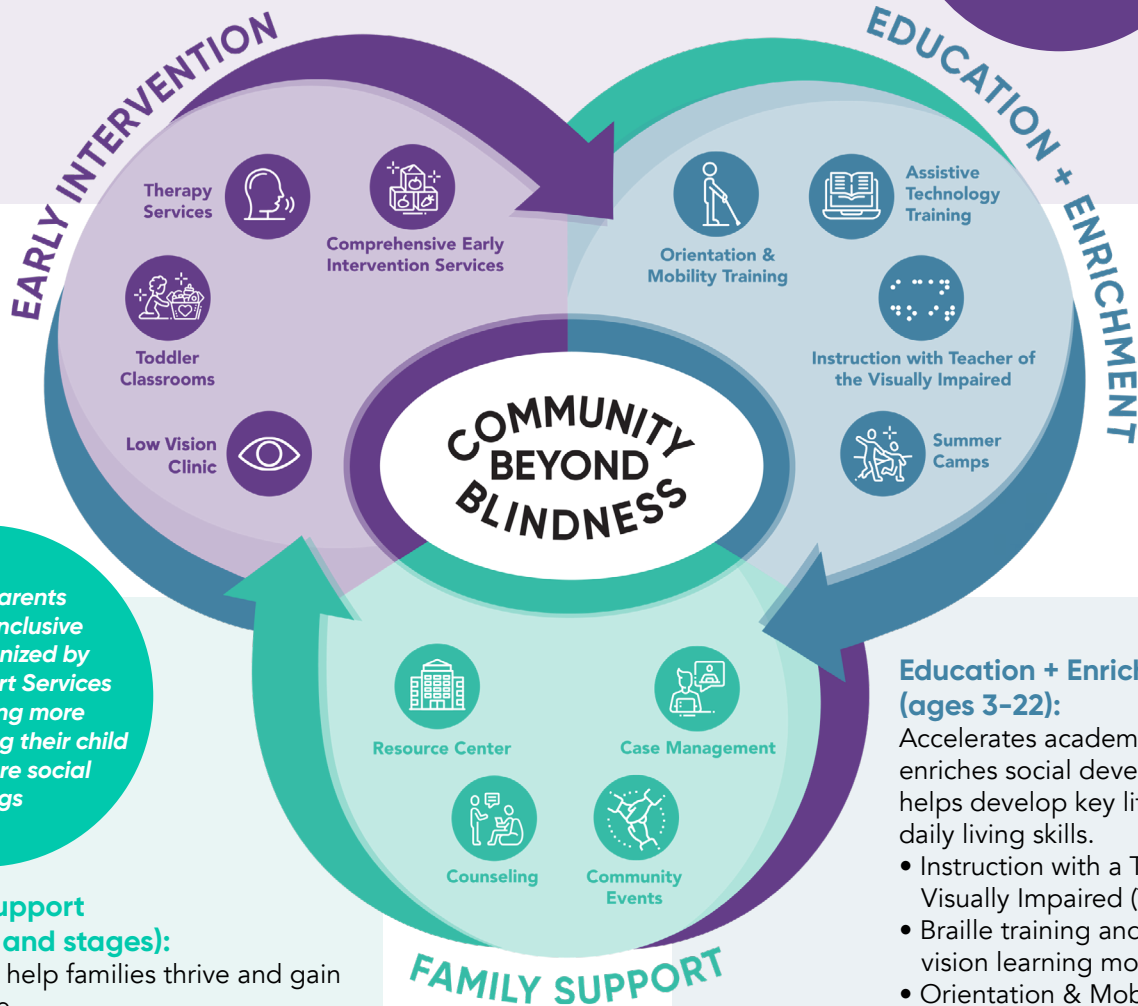
When a family walks through our door for the first time, we want them to know that Beyond Blindness will be with them throughout their child's lifetime in whatever way they need or want us to be. We are here to support the entire family, not just the child.

Early Intervention (ages 0-3):

Helps children overcome early obstacles posed by visual impairments and meet key development milestones.

- Early intervention and vision stimulation
- Occupational, Physical, and Speech therapy services
- Infant/Toddler classrooms

94% of children achieved developmental milestones as a result of Early Intervention Services



100% of parents attending inclusive events organized by Family Support Services report feeling more confident taking their child out to explore social settings

Family Support (all ages and stages):

Resources help families thrive and gain confidence.

- Guidance through the student's Journey of Care™
- Counseling & mental health services
- Assistive technology training
- Parent education and training
- Wellness line and checks
- Access to licensed social worker
- Resource Center
- Inclusive family events
- Transitional & Individualized Education Plan (IEP) support
- Low Vision Clinic

Education + Enrichment (ages 3-22):

Accelerates academic success, enriches social development, and helps develop key life and daily living skills.

- Instruction with a Teacher of the Visually Impaired (TVI)
- Braille training and other low vision learning modalities
- Orientation & Mobility training
- Inclusive summer camps
- Peer groups
- Access to assistive technology and training

85% of students met measurable goals within our Education + Enrichment Services

Key Achievements



OPHTHALMIC ADVISORY BOARD FORMATION

The Ophthalmic Advisory Board commenced November 2020 to unite the best and brightest leaders in the vision care sector to advance Beyond Blindness' visibility and capacity to serve. Co-Chaired by Tom Frinzi, retired worldwide president of Johnson & Johnson Vision, and Dr. Sam Garg, medical director of UC Irvine's Gavin Herbert Eye Institute, the advisory board contributes expertise and resources to make Beyond Blindness the first choice for referrals, philanthropy, and volunteer leadership.

OCTANE FOUNDATION FOR INNOVATION

In Spring 2021, Beyond Blindness was one of five organizations selected to participate in Octane's Nonprofit Accelerator Program. The program is adapted from Octane's award-winning tech and med-tech accelerator, LaunchPad SBDC, to help nonprofits further their impact to the community and increase their sustainability.





ROLL-OUT OF NEW NAME AND BRANDING

The new name Beyond Blindness, along with our updated logo, signifies our evolution and expansion to serve and positively impact a wider population of children with visual impairments and other disabilities and their families.

STRATEGIC BOARD DEVELOPMENT

To engineer a board that can effectively lead Beyond Blindness into the future, the current Board of Directors and key leaders participated in OneOC's Board Excellence Program. Additionally, Beyond Blindness participated in the pilot of OneOC's Volunteer Leadership Engagement to Achieve Diversity, or VILeAD, to develop a cohort of civic-minded leaders who represent and embrace the communities where we work and serve.



UNITING AGENCIES ACROSS CALIFORNIA

Beyond Blindness Executive Director Angie Rowe was a driving force as a founding board member who helped to launch a new non-profit in 2020, California Agencies for the Blind and Visually Impaired (CAABVI). Uniting 20 agencies across the state, it advocates for effective and equitable training, education, and services for all Californians who are blind or visually impaired.

Statement of Financial Position

For the Year Ended June 30, 2021

ASSETS

Current Assets	\$3,169,611
Net Property & Equipment	\$293,379

Total Assets	\$3,589,765
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LIABILITIES

Current Liabilities	\$227,530
Total Net Assets	\$3,212,335

Total Liabilities and Net Assets	\$3,589,765
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STATEMENT OF ACTIVITIES

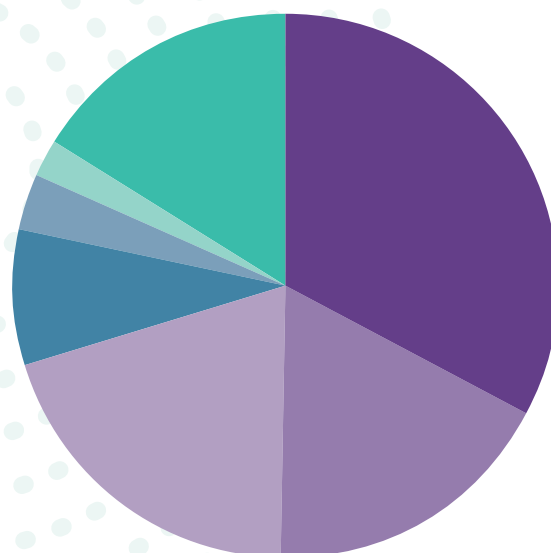
Program Fees	\$965,526
Individual & Group Donors	\$521,788
Foundations / Grants	\$584,720
Net Special Events	\$242,237
Corporations	\$89,920
Legacies and Bequests	\$70,224
Net Investments / Other	\$471,652

Total Support, Revenue, and Gains	\$2,946,067
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Total Program Expenses	\$1,695,893
Management and general	\$671,610
Fundraising	\$301,423

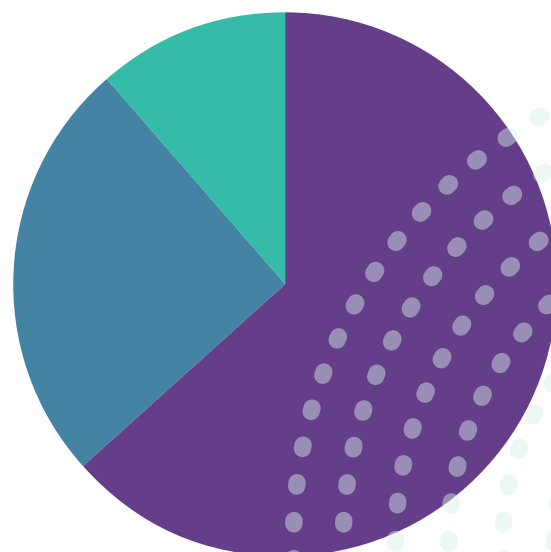
Total Operating Expenses	\$2,668,926
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Change in Net Assets	\$277,141
Net Assets at Beginning of the Year	\$2,935,194
Net Assets at End of Year	\$3,212,335



REVENUE

Program Fees	32.8%
Individual & Group Donors	17.7%
Foundations / Grants	19.8%
Net Special Events	8.3%
Corporations	3.1%
Legacies and Bequests	2.3%
Net Investments / Other	16%



EXPENSES

Total Program Expenses	63.5%
Management and general	25.2%
Fundraising	11.3%



Our Mission

Beyond Blindness empowers children with visual impairments and other disabilities to achieve their fullest potential.



Our Vision

Beyond Blindness envisions a world where all children, no matter their abilities, are equipped to live full and rewarding lives.



Our Values

PEOPLE FIRST

Championing and building upon the inherent strengths and value within each child

FAMILY

Recognizing that special needs impact the entire family, and that support and resources provided to the family directly affect a child's ability to thrive

CONNECTION

Forging strong, collaborative connections with the children and families we serve, and with our donors, staff, volunteers and partners

IMPACT

Changing and enriching lives by achieving meaningful and measurable results

INCLUSION

Creating a community that is inclusive for all children and their families

STEWARDSHIP

Investing resources wisely and responsibly, now and for the future

OPTIMISM

Working from a place of positivity and optimism for the development and potential of each child

Thank You



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