



**beyond
blindness**[®]
Building Bright Futures for Children

Annual Report 2022

FISCAL YEAR 2022

JULY 1, 2021 - JUNE 30, 2022



BEYONDBLINDNESS.ORG

Message from the CEO + Board Chair

With the world changing at an accelerating pace, adaptability and innovation are critical factors that have allowed Beyond Blindness to thrive as we face challenges and create new opportunities.

Over the last year, we have grown immensely as an organization, from developing a new way to provide education to Teachers of the Visually Impaired to forging meaningful partnerships with other nonprofits that help strengthen our own programs and service delivery model. Meanwhile, our brand evolution and expansion helped us reach a record-breaking **488 families** in fiscal year ending June 30, 2022, meeting the growing needs of children with visual impairments and other disabilities with our comprehensive Journey of Care™.

As we emerge from our 60th year of service stronger than ever, we look to create an even brighter, bolder future for our children and families. Our new strategic plan will serve as our roadmap for the next five years, guiding us along the path to becoming the leading comprehensive provider in greater Orange County for children with visual impairments and other disabilities.

Though we are embarking on an ambitious, fast-paced growth trajectory, setting our sights higher than we once imagined possible, we will never lose focus on what matters most: our community.

Daily one-to-one interaction is at the heart of our mission at Beyond Blindness, whether we are developing activities and curriculum to spark curiosity in children or providing multi-sensory learning opportunities through seasonal enrichment events. This year, we were also thrilled to welcome seven new board members who have brought incredible energy and friendship to our organization.

Our people, including families, staff, supporters, partners and board members, make it possible for Beyond Blindness to continue improving outcomes for children and create greater access to the resources and tools they need to succeed. Together, we can create a world where all children, regardless of abilities, are equipped to live full and rewarding lives.

Sincerely,

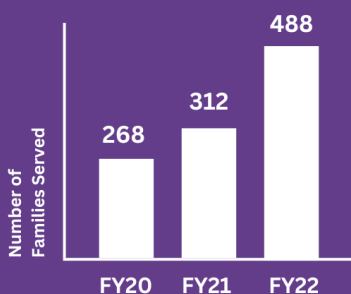


Angie Rowe
President & CEO



Carol Trapani
Board Chair

Our Growth



Key Achievements



BOARD GROWTH

To elevate the stature of the board, Beyond Blindness made seven high-quality appointments in 2022, bringing the board to 15 total members. The diverse experience of these leading professionals connects Beyond Blindness with key corporations in Orange County in fields ranging from health care and the medical device industry to legal and financial services.

NEW PARTNERSHIP TO SPRINGBOARD GROWTH

In early 2022, Beyond Blindness forged a collaborative partnership with the Foundation for Blind Children. The Arizona-based nonprofit is significantly larger than Beyond Blindness and provides a nationally recognized blueprint for operations and service delivery to the blind and visually impaired community. Beyond Blindness leveraged their expertise to develop and launch our five-year strategic plan with targeted annual goals.





DEVELOPMENT OF NEW TVI TRAINING MODEL

Beyond Blindness is taking an innovative approach to address the critical need for more Teachers of the Visually Impaired (TVI). The new TVI Training Program funds tuition, book, lab and other costs for a small cohort of highly qualified candidates at Cal State University, Los Angeles, with onsite training opportunities in our classrooms and low vision clinic.

DEVELOPMENT OF A NEW STRATEGIC PLAN

Approved by the board in June 2022, the newly inked five-year plan sets an ambitious goal to reach 2,680 new families in the greater Orange County area. By the end of FY2027, Beyond Blindness will become the go-to regional provider for blind and visually impaired children and their families.



LOCAL AND STATEWIDE ADVOCACY

To affect long-term, positive change, President and CEO Angie Rowe believes in harnessing the collective experience of nonprofits. In 2022, she accepted two board and one advisory board appointments in order to foster more collaboration with California agencies including the California Agencies for the Blind and Visually Impaired (CAABVI), California Association of Private Special Education Services (CAPSES), and OneOC's NonProfit Advisory Board. With these appointments, she plans to accelerate impact locally and statewide for children with visual impairments and other disabilities.



STATEMENT OF FINANCIAL POSITION

FOR THE YEAR ENDED JUNE 30, 2022

ASSETS

Current Assets	\$3,157,374
Net Property & Equipment	\$343,175
Total Assets	\$3,500,549

LIABILITIES

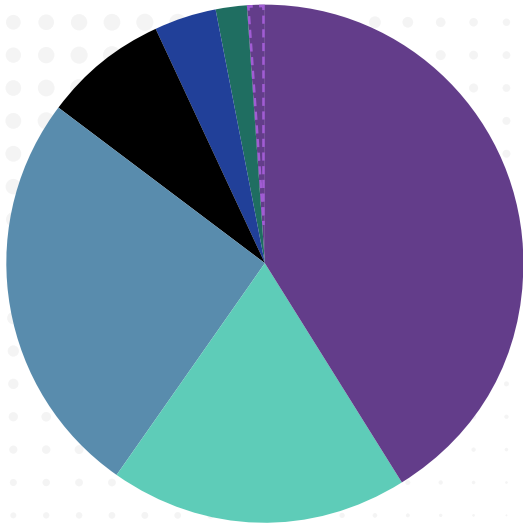
Current Liabilities	\$711,513
Total Net Assets	\$2,789,036
Total Liabilities and Net Assets	\$3,500,549

STATEMENT OF ACTIVITIES

Program Fees	\$1,223,886
Individual & Group Donors	\$562,813
Foundations / Grants	\$740,926
Net Special Events	\$232,120
Corporations	\$113,819
Legacies and Bequests	\$49,973
Net Investments / Other	(\$32,355)
Total Support, Revenue, and Gains	\$2,891,182

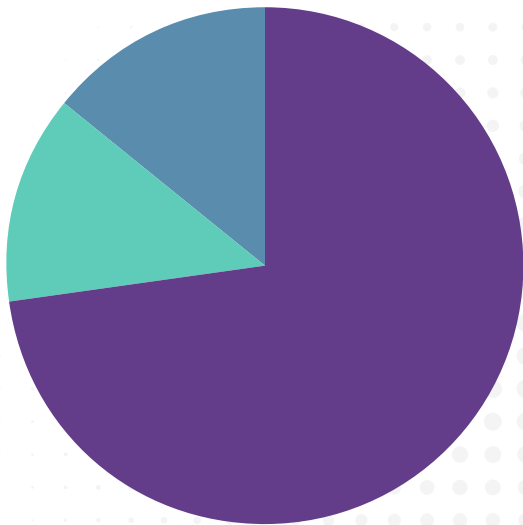
Total Program Expenses	\$2,412,487
Management and general	\$436,841
Fundraising	\$465,153
Total Operating Expenses	\$3,314,481

Change in Net Assets	(\$423,299)
Net Assets at Beginning of the Year	\$3,212,335
Net Assets at End of Year	\$2,789,036



REVENUE

Program Fees	42%
Individual & Group Donors	19%
Foundations / Grants	26%
Net Special Events	8%
Corporations	4%
Legacies and Bequests	2%
Net Investments / Other	(-1%)



EXPENSES

Program	72.8%
Management & General	13.2%
Fundraising	14%

Thank you to our Guardian Circle Donors

Transformers: \$50,000+

David R. Clare & Margaret C. Clare Foundation
Tim and Michelle Dean
The Dhont Family Foundation
William Hulings
Marconi Automotive Museum
McBeth Foundation

Accelerators - \$10,000 - \$24,999

Anonymous
Barbara Alvarado
Amigos de los Niños
Ali Bartholomew
Ed and Laura Blatchford
Boeing Employees Community Fund
The Bruce Ford Bundy and Anne Smith Bundy Foundation
Crean Foundation
Equipment Finance Cares
Hamel Family Trust
Jeff and Mary Hipshman
Sharon Jackson
Kaiser Foundation Health Plan, Inc.
Ted and Jeri Konopisos
Wayne and JoAnn Moore Charitable Foundation
Movement Mortgage
Frank D'Orsi
OSRX Pharmaceuticals
Pacific Life Foundation
Rite Aid Healthy Futures
Wilfred M. & Janet A. Roof Foundation
The Nancy E. and William S. Thompson Family Fund
Peter & Ginny Ueberroth Family Foundation
Wallace Air Cargo Group
Whitecross Foundation
William Gillespie Foundation
Wright Ford Young & Co. CPAs Charitable Fund
Carl E. Wynn Foundation
Jeanette Villalobos

We would also like to thank our 76 Ally Donors (\$1,000-\$4,999), 65 Associated Donors (\$500-\$999) and 383 Friends (\$100-\$499). Every donor makes a difference in the lives of the children and families we serve.

Celebrators: \$25,000 - \$49,999

Anonymous
George Hoag Family Foundation
Glaukos Charitable Foundation
James E. Lain Revocable Living Trust
JE Foundation
Johnson & Johnson Vision
Kirchgessner Vision Foundation
Kramer Family Foundation
Lynda Perry
Donald Studt
Staar Surgical
Tappan Foundation

Advocates - \$5,000 - \$9,999

Anonymous
Jim and Peggy Blaising
Josephine Herbert Gleis Foundation
Chuck Housman
Hresula Hudoff
Kelemen Company
Theodore King
Ronald Kring
Letner Roofing
William Ross Family Foundation
Ashish and Asha Mehta
Gene Mergelmeyer
Jared Moriarty
MUFG Union Bank, N.A.
Clyde F. Newton Trust
Andrei Olenicoff Memorial Foundation
Stephan Plotzker
Kenneth C. Ravenna
Chris Rufer
L. R. Runyon
Donald L. Schoellerman Foundation
Linda I. Smith Foundation
John Sorich
Richard and Elizabeth Steele Endowment Fund
Linda E. Taylor
Ivo Tjan
Trinity United Presbyterian Church
Tustin Auto Center

Our Mission

Beyond Blindness empowers children with visual impairments and other disabilities to achieve their fullest potential.

Our Vision

Beyond Blindness envisions a world where all children, no matter their abilities, are equipped to live full and rewarding lives.

Our Values

PEOPLE FIRST

Championing and building upon the inherent strengths and value within each child

FAMILY

Recognizing that special needs impact the entire family, and that support and resources provided to the family directly affect a child's ability to thrive

CONNECTION

Forging strong, collaborative connections with the children and families we serve, and with our donors, staff, volunteers and partners

IMPACT

Changing and enriching lives by achieving meaningful and measurable results

INCLUSION

Creating a community that is inclusive for all children and their families

STEWARDSHIP

Investing resources wisely and responsibly, now and for the future

OPTIMISM

Working from a place of positivity and optimism for the development and potential of each child





www.beyondblindness.org

info@beyondblindness.org

(714) 573-8888



**beyond
blindness**[®]

Building Bright Futures for Children

18542-B Vanderlip Ave
Santa Ana, CA 92705

Beyond Blindness IS A 501(C)(3) NON- PROFIT ORGANIZATION. TAX ID 95-6097023. LICENSED BY THE DEPARTMENT OF SOCIAL SERVICES. LICENSE NUMBERS 300614053 and 300614054