

We will begin to achieve this ambitious goal through the following FY26 goals:

- EARLY INTERVENTION:

Implement a comprehensive Head Start program that provides high-quality early childhood education, health, and family support services to 64 students, promoting school readiness and holistic development. (Metrics: 64 students enrolled in 5 classrooms and BB will be in compliance with all Head Start performance standards by June 30, 2026. Secure sustainable funding source for 6th “transitional” preschool classroom to ensure continuity of care for all BB students.)
- EDUCATION AND ENRICHMENT:

Create sustainable and impactful career pathways by providing comprehensive support for incoming Teachers of the Visually Impaired (TVIs) and launching a pilot to develop life and leadership skills for youth with blindness and visual impairments, ages 14-22. (Metrics: Develop, launch, and evaluate a 10 student life and leadership skills pilot and successfully implement an enhanced ExCEL Academy in partnership with Cal State LA for 12-16 TVI candidates)
- FAMILY SUPPORT:

Implement the DDS Service Access and Equity program; the CYBHI Home Visiting services; and CalAIM Enhanced Care Management (ECM) programs to expand access to comprehensive support services, enhance care coordination, and improve health and developmental outcomes for children and families. (Metrics: **CYBHI:** Successful completion of grant deliverables and identification of sustainable funding to continue program. **DDS SAE:** Oversight and evaluation of outcomes from 5 community parent advocacy groups. **ECM:** Successful enrollment as Medi-Cal ECM provider and be contracted with Full Circle Network to provide ECM services.

To support these program goals, Beyond Blindness will meet the following key area goals:

- ADVOCACY:

Establish a dedicated Advocacy Task Force of the Board of Directors to safeguard and strengthen our existing services by cultivating and leveraging strategic relationships at the local, state, and federal levels. This task force will harness the influence and networks of board members to proactively advance policy, funding, and partnership opportunities that align with our mission and ensure long-term sustainability.
- STRATEGIC PARTNERSHIPS:

Develop and implement a formal outreach and relationship-building strategy targeting optometrists, ophthalmologists, Teachers of the Visually Impaired (TVIs), and Orientation & Mobility (O&M) specialists. This effort will focus on strengthening referral pipelines, increasing awareness of Beyond Blindness services, and fostering ongoing collaboration. As part of this initiative, we will create tailored marketing collateral and a comprehensive engagement plan for each key constituency to support consistent messaging and deepen strategic alignment.
- OPERATIONAL CAPACITY:

Conduct a comprehensive analysis of current and future facility needs, including both the onsite and potential offsite expansion to other locations to ensure Beyond Blindness can sustainably support growth. In parallel, engage in long-term lease negotiations to secure terms that align with Beyond Blindness’ long-term operational goals.
- REVENUE DIVERSIFICATION:

Pursue a balanced and sustainable funding model by continuing to identify and expand alternative payors for fee-for-service revenue, while simultaneously deepening philanthropic support through increased foundation partnerships, major gifts, and planned giving. This dual approach will strengthen financial viability and position Beyond Blindness to maintain its goal of a 50/50 split between earned income and contributed revenue.